

A journey of
a thousand miles
must begin with
a single step



eDOMINER™

Your Joint Venture with Success



contents



About Us	01
Our Values	01
Our Team	02
Executive Board	02
Advisory Committee	02
Products & Services	03
Technology Capability	04
EXPAND smERP	05
Business Intelligence.....	06
Advantage eDominer	07
Proven Customer Success	08
Contact.....	09

our mission

We will be a globally respected corporation providing the best cost effective business solutions, leveraging technology to deliver competitive advantage, implemented by best people in industry.

our vision

If you go as far as you can see, you will then see enough to go even farther.

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At eDominator we go beyond providing business solutions. We work with our clients through technology and business changes that shape their competitive advantage.

eDominator delivers high-quality, reliable and cost-effective business solutions to clients around the world. We complement deep industry and technology skills and focus on business solutions with process frameworks and applications outsourcing capabilities.

Our Technology Innovation and Delivery Innovation initiatives ensure that our clients are constantly equipped with solutions, frameworks and skills to meet emerging opportunities and threats.

“We are putting the right expertise in dominating the next generation business solution”

our values

Customer Delight: A commitment to surpassing our customer expectations.

Leadership by Example: A commitment to set standards in our business and transactions and be an exemplar for the industry and our own teams.

Integrity and Transparency: A commitment to be ethical, sincere and open in our dealings.

Fairness: A commitment to be objective and transaction-oriented, thereby earning trust and respect.

Pursuit of Excellence: A commitment to strive relentlessly, to constantly improve ourselves, our teams, our services and products so as to become the best.

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*Customer-obsession
is a prerequisite
for creating
Customer delight*



our team

We take great pride in our breadth of diversity, our collective knowledge, our willingness to innovate, and our ability to team effectively with our clients. Collaboration is the cornerstone of our approach to how we do our jobs.

eDominator offers an environment where all professionals can develop their skills and competencies, collaborate with diverse colleagues, contribute to the Group business goals through varied assignments and client relationships, share knowledge, and enjoy a rewarding career.

Management Team

- R S Bansal, MD, (Bsc, LLB)
- Vineet Bansal, CEO, Microsoft Certified Professional
- Amit Bansal, CTO, SQL MCM, SQL MVP, Founder - SQLServerGeeks.com
- Soumitra Poddar, Director, IIT Kharagpur
- Nilanjana Banerjee, Director

Financial Advisory Council

- Rakesh Gujrani (FCA)
- Vikash Surana (FCA)

*Coming together
is a beginning;
keeping together
is progress;
working together
is success.*

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our services

In today's fast paced global economy, companies' business issues are ever changing, requiring adaptability in order to stay competitive and maintain profitability. Businesses must share information quickly not only within their own organization but also externally up and down the supply chain. Many businesses have a maze of information silos that don't communicate with each other. And the complexity and cost of maintaining information is ever increasing.

eDominator helps clients deal with changing business and technology issues. Our relationship with clients is a partnership – we bring our experience, best practices and tools to apply to clients unique requirements. We offer a wide range of solutions within 7 key areas of focus:

- **EXPAND ERP – Comprehensive business software solution**
- **CRM – Integrated Lead management software**
- **Business Intelligence / Analytics solution on EXPAND ERP**
- **eCommerce – Integrated online shopping engine**
- **Marketplace Integration with Amazon**
- **Mobile App for sales force and service management**
- **Integration with Google calendar, drive and email**
- **Integration with Biometric, barcode scanner, weigh bridge**

Integrating technology & business operations ensures that

- Systems are aligned with business goals
- Optimal allocation of spends to maximize efficiency of processes and ROI
- People, processes and technologies are used seamlessly to ensure year on- year productivity and cost improvements

Our work is the presentation of our capabilities

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technology capability

eDominator is a recognized leader in Enterprise application in Cloud Platform.

Application Development Services

eDominator delivers sophisticated application development methodologies and highly effective prototype-driven Iterative and Incremental Application Development approaches ably supported by our proven onsite-offshore delivery model and mature quality management system. These include:

- Web Application Development using ASP.NET, AJAX & XML Web Services
- Windows based application development
- Application Migration (Eg., ASP to ASP.NET or VB to VB.NET)
- JQuery, Jason, RDLC based reporting
- Bispoke solution
- Enterprise Application Integration
- Customized Utilities development
- BI Scorecard and Dashboard development
- IOT, PLC and other hardware integration

Quality in a service or product is not what you put into it. It is what that client or customer gets out of it.....

Customer Speak

“

Our business processes have been streamlined and automated by eDominator.

My people have become more efficient than before. Now I do not have to depend on multiple tools...

”

Anil Jain, Director
Unnati Textiles, Gurgaon.

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*“You’re Joint
Venture with
Success”*

EXPAND smERP solution

EXPAND smERP, your ready-to-use, no-frills, super efficient partner capable of putting an end to all your business blues.

Custom-created to suit International markets, work environs & other core requirements, EXPAND smERP is comprehensive & easy-to-use. EXPAND’s architecture enables fast & flexible implementation & deployment strategy. Being a highly configurable & scalable business solution, it delivers a powerful functionality needed to gain a sustainable competitive advantage. It also helps in transcending organizational barriers & extend business processes to partners, suppliers & customers.

EXPAND has been researched and engineered by a team of highly skilled professionals at eDominator, a premier business applications development & consulting house. With over a decade of technology & domain experiences, the team boasts of Microsoft Most Valuable Professionals, Microsoft Certified Solution Developers, Trainers & Chartered Accountants who have encapsulated their know-how & best practices into a state-of-the-art business solution - EXPAND smERP.

To know more, download the EXPAND smERP catalog from www.expanderp.com



Switch to EXPAND smERP (smart Enterprise Resource Planning) – a well packaged, no-frill, ready-to-use ERP solution, which understands the exact needs of your business. A best-of-the-breed package that integrates the core functions of a business unit like finance, sales, order processing, procurement, material requirement planning, inventory and resource management, etc while cutting out the unnecessary. Specific business needs met with alacrity, quality maintained at reduced costs, implementation on fixed timelines, a well-defined user training and support strategy.

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business intelligence

Time is money. And probably the quickest way to save time and create business, thereby generating income, is through business intelligence. The success of business intelligence has led to its implementation in many important business sectors. The need to stay informed in a fast, meaningful and reliable way has become as major part of the businesses.

Benefits of our Business Intelligence solutions as follows:

- Simplify and Consolidate information from any data source
- Search, Slice, Drill into data with ease
- View data in world class graphical formats
- Create yourself trends, forecast and analytics

We build and implement end-to-end Business Intelligence solutions that seamlessly integrate with diverse applications. eDominator's technical expertise in SQL Analysis Services, MS Excel, Microsoft.NET, Web services enables us to provide unique, cutting-edge solutions for our clients and help distinguish them from their competition.

- Create scorecards, KPI yourself
- Improve decision making and customer service
- Save costs and increase revenue with faster and better decision

Successful Workshops

- TATA Steel
- RBS
- Microsoft



*Do not follow
where the path
may lead. Go
instead where
there is not a path
and leave a trail...*

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advantage eDominer

eDominer's impressive suite of software solutions features several unique advantages that ensure high quality expertise and cost efficiency. These include:

Outsourcing models

We offer proven business model for customers looking to exploit delivery capabilities across the globe. Our models provide a framework for outsourcing large application and product management services and provide the customer with economies of scope and scale.

Our enterprise class solution offerings combined with best-of-class enterprise integration skills are our key differentiators against competitors.

Focus versus generic strategy

In alignment with our focus on select areas, our investment and focus is dedicated on growing to attain leadership in each sector. This has helped us to compete and win in these areas against much larger and more established vendors.

Domain expertise

Another key differentiator is our emphasis on bringing in domain experts in almost every project. All our practices are led by experts in the respective areas.

Our size-the right size

Being a right-sized company, we have the ability to demonstrate adaptability and flexibility in our operations to suit the dynamic needs of our customers. The company has demonstrated capability in meeting resource and infrastructure requirements for large projects, at the same time remaining small enough for relationship comfort.

Innovative & Flexible Contract Mechanism

As a mid-size vendor, eDominer provides a great deal of flexibility in both the contractual and delivery models. This includes using innovative pricing and payment models that meet the unique expectations of its clients.

Process and Methodologies

eDominer has institutionalized a number of processes and innovative methodologies, which has built in risk mitigation strategies and cost efficiencies. Our approach addresses the key issues of transition management and operational efficiency improvement.

*If you want to get
the best out of a
man, you must
look for the best
that is in him.*

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proven customer success

To see our portfolio, visit: edominer.com

Some key ERP Implementations

- Pincon Limited
- Ankur Biochem
- KD Liquor
- Binayak Hitech Engineering
- Bhattacharya Bottling
- Pioneer Chicory
- LGW Limited
- Ashish Bags
- Round Table India
- Dileep Industries
- Bellamoosh Exports
- SG Retails (Simoco Mobiles) Group
- Blue and Blues Fashions India Limited
- Unnati Textiles
- Air Filter Industries
- City Services
- AR Stanchem
- Unique International Private Limited
- Shivmani Exports
- Venky Hitech Steels
- Ellenbarrie Industrial Gases

Major Ecommerce developments

- www.sophiaviscontibag.com
- Ambootia Tea
- www.blueandblues.com
- Anuva.in

*Wisdom is
knowing what to
do next,
skill is knowing
how to do it and
virtue is
doing it...*

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With utmost respect to Human Values, we promise to serve our customers with Integrity, through Innovation, and provide Value for Money solutions.

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eDominator is member of



Awards and Recognitions



Entrepreneur of the
Year 2016

From The Bengal
Chamber(BCCI)
@Kolkata



ITPV Partner
Leadership AWARD
2016,

Best ISV - ERP for
Exporter and
Manufacturer

Hall of Fame, Best IT
implementations of the Year
2014 :
PCQuest



We support Round Table India
'Freedom through education'
initiative for under privileged
children.

Even the word
"Impossible" says
I M Possible.

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